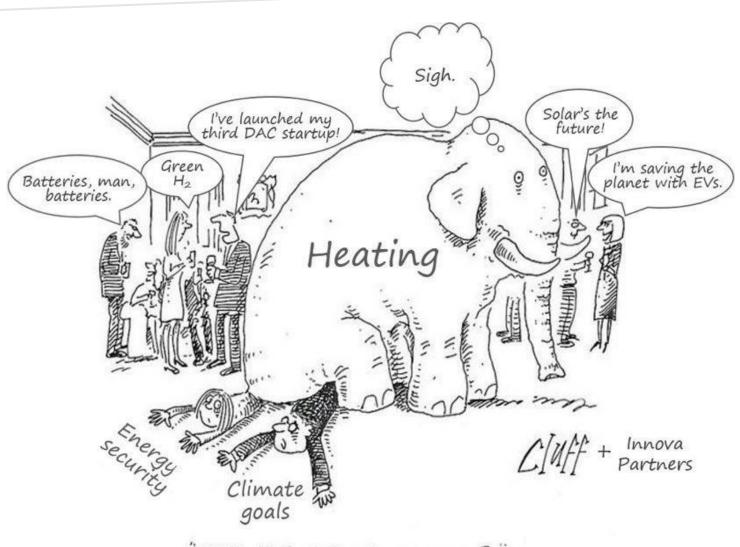


☐ BLOCK Heat – Elephant in the room

We need to start thinking about green heat

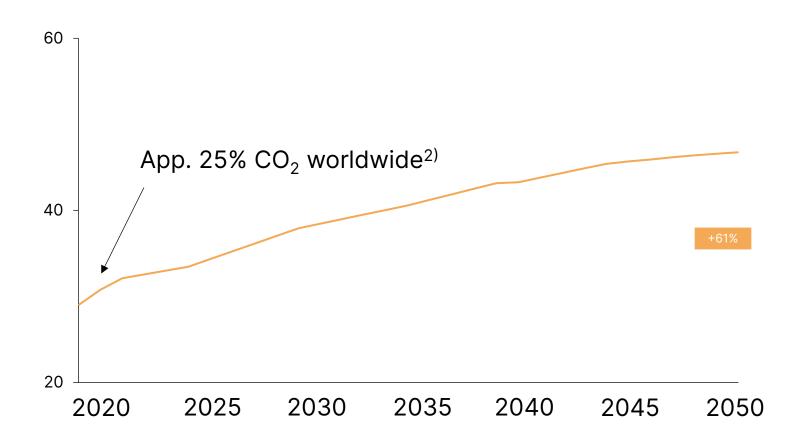


"HAVE YOU NOTICED IT TOO ?"



☐ BLOCK Energy in a global context.



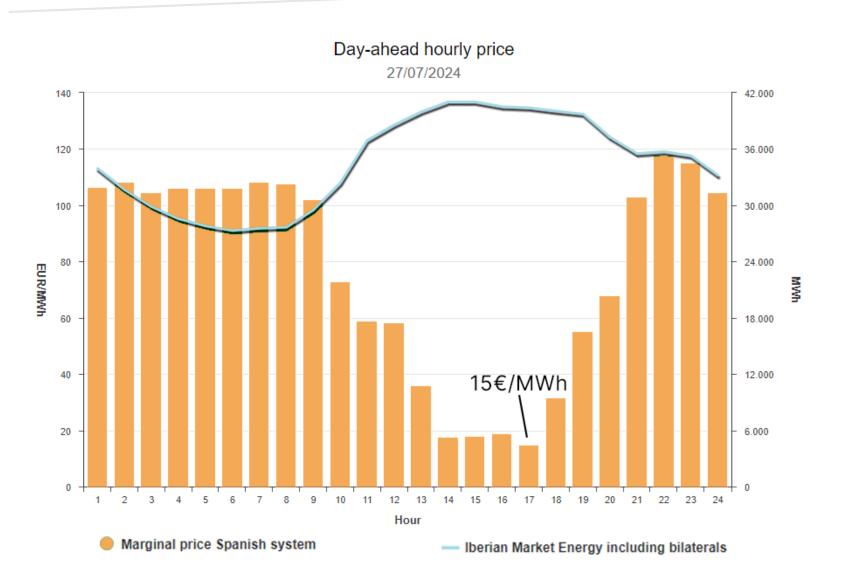


Heat in perspective

- Over 50% of the globally consumed energy is heat
- In industries process heat makes up to three quarters of the energy demand
- The future holds growing heat demand in industries



Spanish electricity market.



High volatility

- Many hours with low and even zero prices
- Creates opportunity for flexible loads
- Creates problems for suppliers and generators
- Requires a solution: storage

Source: omis.es

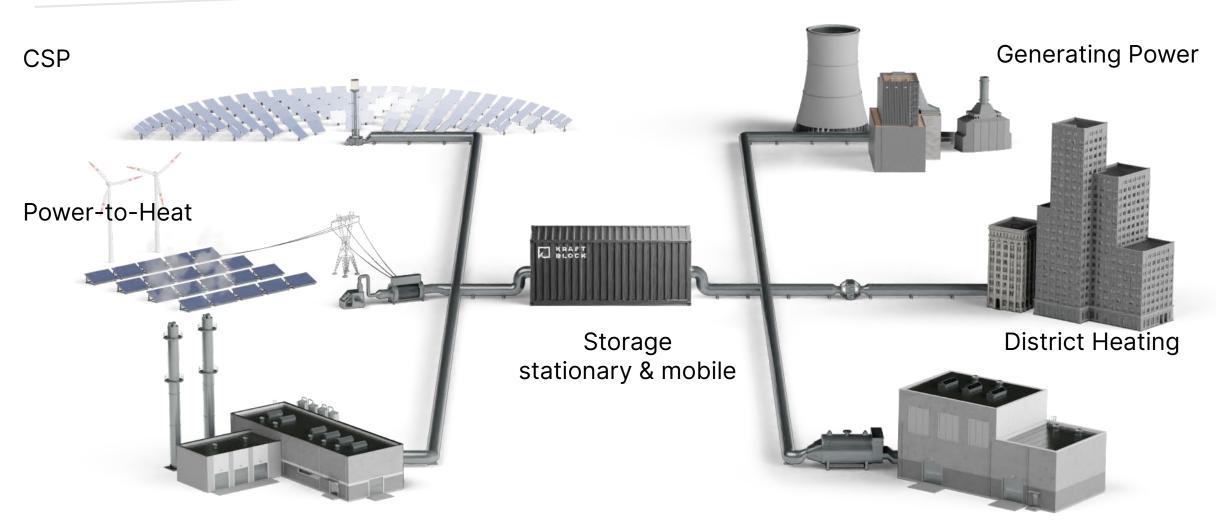


Storage innovation Kraftblock.





Overview of Applications.

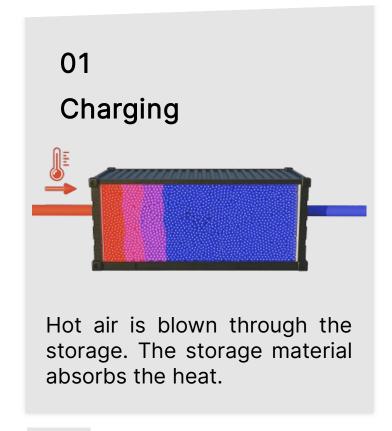


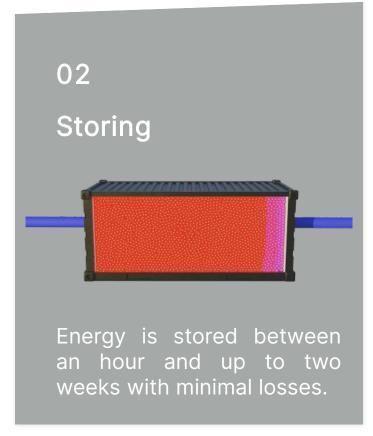
Waste Heat

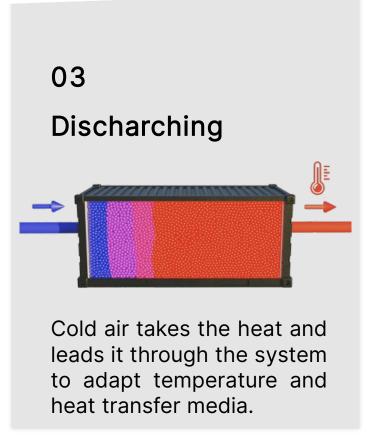
Process Heat



The storage cycle.









Up to 1,300°C (2400°F)



Sustainable, recycled material

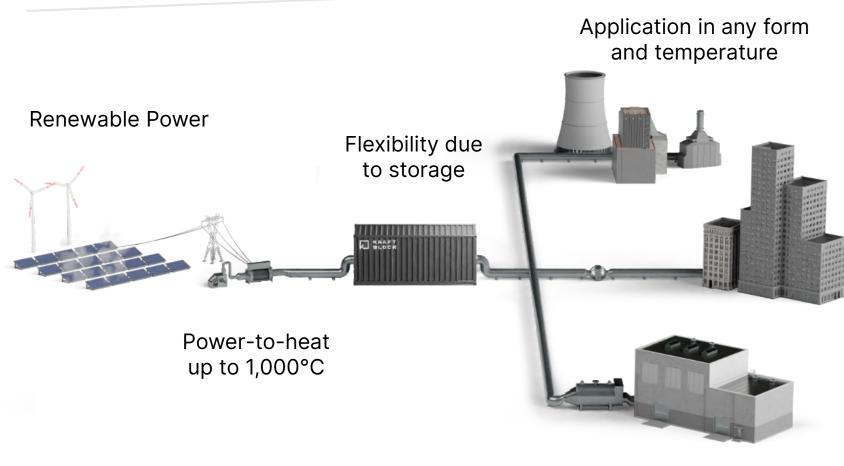


96% round-trip efficiency





Net-Zero Heat System.



Advantages

- Prevent curtailment
- Relieve grid
- Use low power prices
- Replace fossil fuels











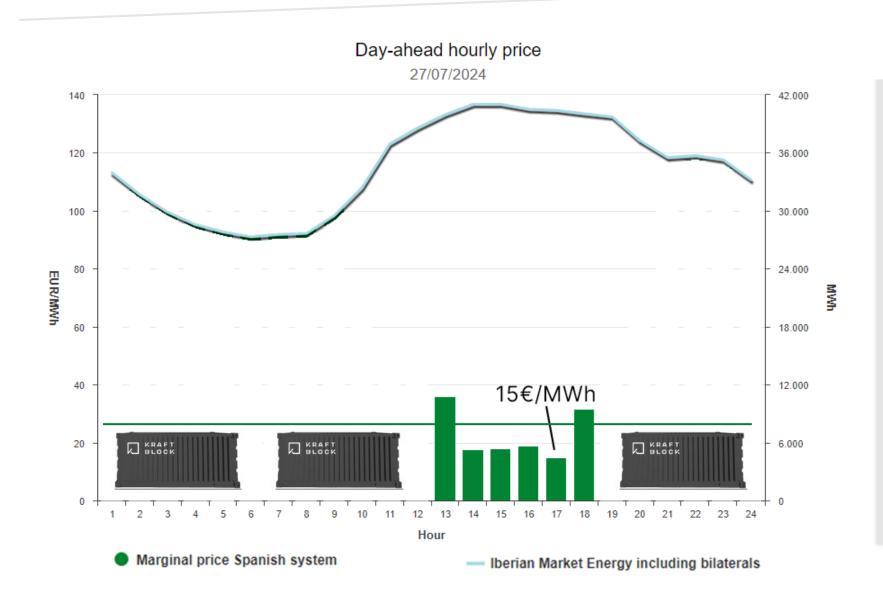








Exploit the low – beat gas prices.

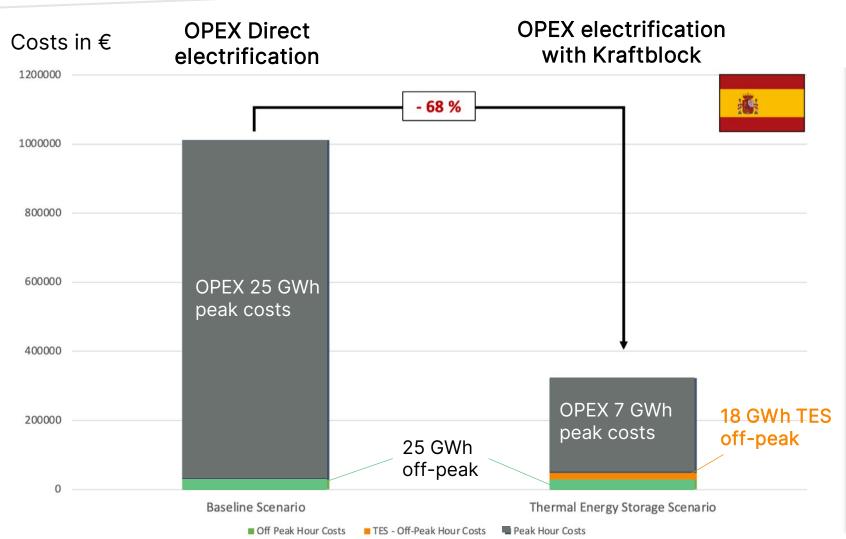


Shift energy prices

- Load at low or negative price
- Use at high prices
- Benefit from the high flexibility of storage
- Significant OPEX reduction in comparison to direct electrification
- Can even beat gas



Flexibility offers cost reduction.



Scenario

- Calculations based on wholesale prices March 2024
- Industrial customer 24/7 production,
 50 GWh energy per month,
 300 MWh storage,
 50 MW (dis-)charging
- Industrial load shifting:
 - Using negative prices
 - Avoiding peak prices

- Peak Ø 39.4€/MWh - Off-peak Ø 1.1€/MWh

☐ KRAFT Volt project.





- Broek op Langedijk, NL
- 1 million bags of chips everyday
- For eight European countries
- Almost every emission in Scope 1 is burning gas for frying 24/7



Replicability for the food industry



Dairy

- Pasteurizing
- Sterilizing
- Constant Heat
- Cheese vat
- UHT



- Baking ovens
- Tempering
- Cooking
- Preheating
- Sugar factories



Meat

- Saturated steam
- Air drying
- Cooking
- Processing

Coffee & tea

- Roasting
- Drying
- Brewing



Alcohol

- Drying
- Mashing
- Destilling
- Wort boiling
- Malt making

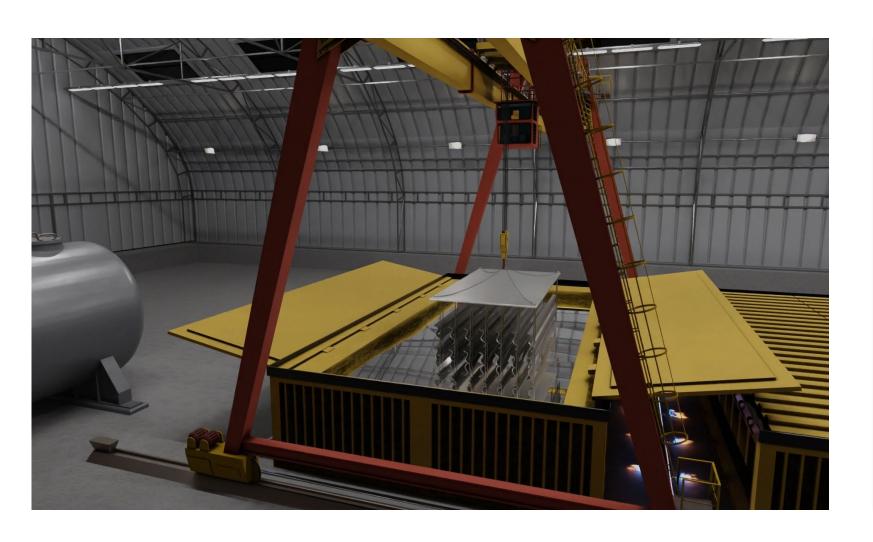
Processed

- Frying
- Cooking
- UHT
- Pasteurizing
- Pet food





Use case: zinc coating



Zinc bath

- Protective coating for steel parts
- Permanent heating at melting point (600°C)
- Thus energy intensive application
- Natural gas is standard, but has disadvantages (burning through)



Industries and target markets



Building materials

- Insulation material
- Stone wools
- Wood heat treatment
- Asphalt aggregate drying



Steel & metals

- Dozens of use cases in Steel
- Refining of Copper
- Aluminium (Bayer, Smelting)
- Metal processing (tempering, hot bending, foundries etc.)



Chemical sector

- Steam generation
- Fertilizer production, Drying
- Petrochemical (Rectification)
- Distilling



Glass & ceramics

- Technical Ceramics
- Partial Furnace Electrification
- Recycling and scrap processes
- Drying processes



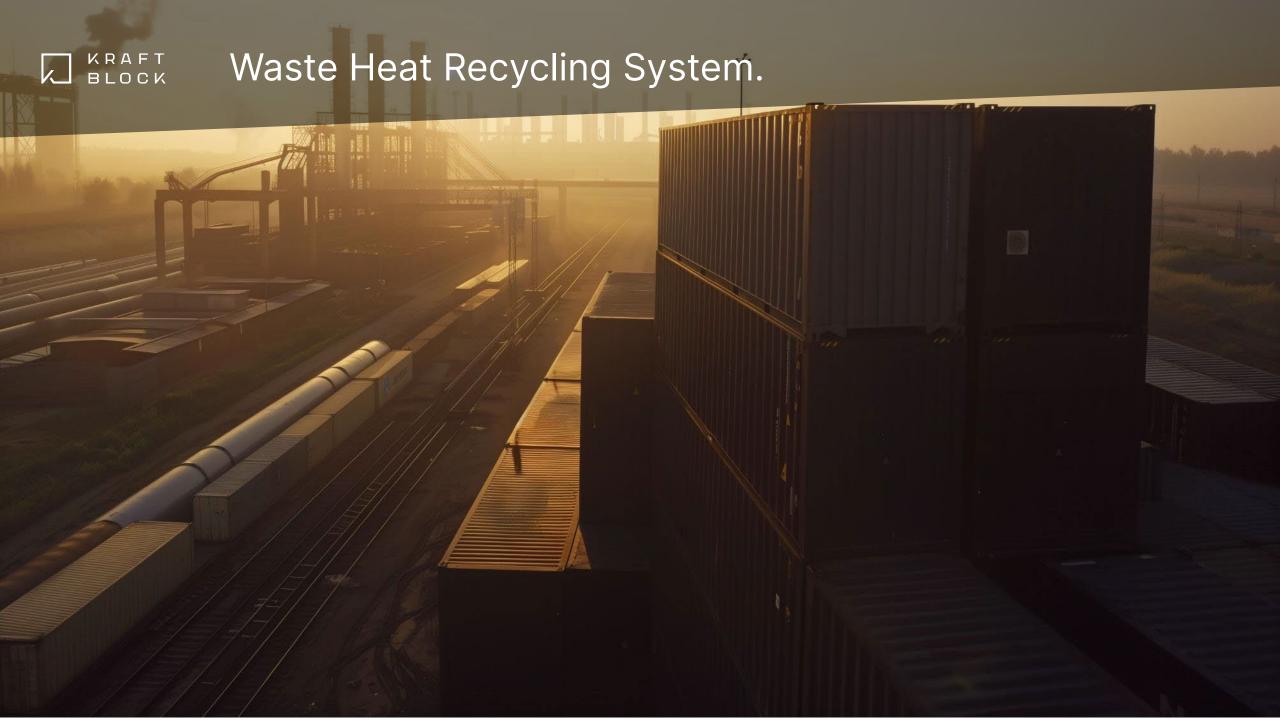
Pulp & paper

- Digesters
- Evaporation
- Limestone
- Optimisation power plant



Energy in general

- District heating
- Power plant optimization (also H₂)
- Power plant retrofitting
- Oil & Gas (Flare gas)





Waste Heat Recycling System.

- Waste heat from 300°C upwards
- Flue gas can mostly be used directly
- Stored heat is utilized in the same or a different process.













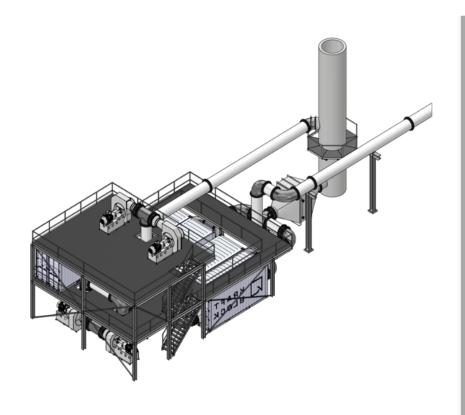


Advantages

- Less primary energy needed
- Additional emissions avoided
- Cost savings
- No new energy source needed



Commercial project: Tata Steel.





- Installing: 2024 (Autumn)
- Capacity: 20 MWh
- Very fast payback
- 2% energy efficiency boost of sinter plant
- Location: Jamshedpur, India

About the project

- Collecting waste heat from the sinter plant
- Operation: Sintering
- Application: Hot water for the sinter mixting to save coke later in blast furnace
- 20,000t of CO₂ per year reduced



Pilot project: Comet.

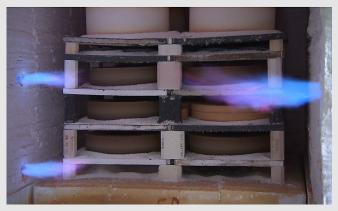




Manufacturer of technical Ceramics (abrasive disks)

- Installed: 2020
- Capacity: 4.2 MWh
- Charging/Discharging: max. 300kw
- Location: St. Ingbert, Germany
- Savings: 330t CO₂/year

About the project



- Collecting waste heat from a gas-fired kiln and preheating the kiln on various occasions
- Replicable in many batch processes



Buhck: Making heat mobile





Waste recycler

- Recovering waste heat from a CHP in Hamburg
- Operation: Batch process
- **Application: Substituting** fossil fuels in industries, for construction drying, and more



Contact.

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